Outsourcing IT Asset Management and Recycling to Remarketing IT allows customers to focus on their core operations and growing their business.
What we do

Remarketing IT specialises in IT Asset Management and Recycling for businesses requiring installation, decommissioning, maintaining or disposing of redundant IT assets. We offer complete end-to-end lifecycle management solution services; from collection and transportation of redundant IT equipment, to repair and refurbishment. We enable our customers to maximise the return on second user and redundant IT equipment.

Our processes provide total security of data to the highest levels available and we use only approved methods and processes that can add value to your end-of-life assets, all the while meeting environmental directives including WEEE regulations.

Our environmentally responsible approach helps customers achieve their social responsibility objectives and manage assets in line with the scope of relevant environmental legislation.

Our Services Include

- Inventory Management
- Equipment Residual Valuation
- Decommission and Recovery
- Data Wiping
- Global IT Remarketing
- CESG Approved On-Site Data Wiping
- WEEE Compliant Recycling

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IT Asset Inventory Management

Remarketing IT offers, as part of a range of IT lifecycle solutions, a full inventory reporting service of both live and commissioned environments. With the constant change in technology and subsequent equipment upgrades, it is easy to lose track of an IT asset. We will help you stay on track, to enable you to evaluate total cost of ownership and to plan future IT requirements.

We will help you manage your inventory by providing a comprehensive detailed reporting of what you own, its end-of-life cycle, where they are located and for decommissioned equipment, a rating on cosmetic conditions, which would aid valuation. After our evaluation, a detailed report is provided to the client within five working days; IT assets in live environments are recorded at unit levels and decommissioned equipment will be broken down into component detail.

You can also count on us to perform our professional services with minimal disruption to operations during working hours.

WEEE Compliant Environmental Recycling

Eventually, IT equipment needs replacing and unfortunately, an unaccountable number of e-waste continues to end up in landfills. WEEE (Waste Electrical and Electronic Equipment) is the fastest growing waste stream in the UK; in 2007-2010, 22,618,088 tonnes of non-household WEEE were collected by Producer Compliance Schemes and members.

Remarketing IT aims to reduce the amount of electrical and electronic equipment going to landfill by encouraging increased refurbishment, re-use and finally safe disposal. We are fully knowledgeable of Government regulations concerning the disposal of electronic equipment, helping to ensure that businesses are fully compliant with WEEE Regulations.

Our working processes and proven expertise in WEEE Recycling provide customers with peace of mind that all IT equipment is handled correctly and disposed of legally without the risk of unethical practices such as landfilling or fly-tipping, with a full audit trail that can be examined and proven from consignment down to item level.
Equipment Residual Valuation

Most IT equipment items have value, whether by intelligent reuse to prolong its life cycle or broken down into various components for recycling. Remarketing IT will evaluate your technology assets and provide a valuation report based on current market trends. Our comprehensive valuation report will give your business a greater understanding of its IT investment, current trade and depreciation values, making it easier to manage as well as budget for future IT investments.

Detailed evaluation reports are prepared, and provided to the customer within five working days; and are based on a full and detailed inventory performed on customers’ IT assets.

- Budgetary control (IT equipment reuse projects or new IT purchases)
- End of life market value
- Valuation rationale based on current market trends
- Comprehensive asset valuation report
REDUCE
REUSE
RECYCLE
Decommission and Recovery

Even properly maintained IT equipment deteriorates. As stakeholders know, there is more to simply removing old equipment from the premises. The logistics of data security, migration of data and physical removal of assets need to be expertly and responsibly undertaken.

Remarketing IT’s decommissioning and recovery services improve the overall life cycle of IT assets by maximising equipment maintainability, performance and energy conservation while lowering operational and maintenance costs.

At Remarketing IT, part of the decommissioning and recovery process involves a full site survey before removal of old equipment from customer’s site. This survey is critical to the planning stage and looks at site accessibility, equipment dimensions and removal impact on business operations. Once the survey is complete, we provide a removal report that includes recommendations such as additional workers, technical and partner logistics and estimated timeframes.

Upon the customer’s acceptance of written recommendations, our engineers will carefully commence the decommissioning and recovery process, ensuring high quality handling of equipment and working quickly and efficiently to minimise disruptions to operations during working hours. All equipment destined for removal is disposed of in full compliance with Waste Electrical and Electronic Equipment (WEEE) Regulations.

Decommissioning and recovery management are critical for many reasons and the benefits are many. Decommissioning and recovery services enable businesses to accurately assess IT assets, while identifying how the operational, efficiency and functionality of those assets are meeting the needs of the business.

Decommissioning and recovery measures equipment performance; helps achieve optimal performance of systems; is a quality assurance process that provides a strategic plan to ensure proper maintenance; and finally, it provides documentation and proof that businesses are complying with WEEE Regulations and other government policies on protecting the environment.

It makes sense. By taking the proper steps to reduce IT waste in a responsible and environmentally friendly manner, businesses can reap the financial and social benefits.
Protecting data is a top priority for business. When disposing of old IT equipment, businesses must take steps to remove all confidential information from hard drives and other storage devices. Simple file deletion or reformatting does not delete data contained on these devices; it merely removes the tag pointing to the whereabouts of the data, making it easy to relocate with basic and easily accessible software.

Remarketing IT conducts an initial site survey in order to produce a detailed report of all IT equipment that store data, as well as provide risk assessment recommendations and technical requirements. For all permanent data erasures, we use Blancco Data Cleaner (BDC)*. Finally, we submit a full audit of every data bearing device erased, providing our clients with certification of the data removal. The hard drives are then reusable for safe remarketing.

- Absolute peace of mind
- On-site risk assessment
- 100% removal of your data, right in front of your eyes

* The Blancco Data Cleaner (BDC) provides clients with a government approved on-site data deletion service in line with CESG Infosec Standard 5, U.S. DOD 5220.22-M and HMG Infosec No. 5. BDC is the only fully approved Infosec Data Erasure solution. Data erased made by BDC is unrecoverable using existing technology and is 100% secure for purging and erasing to the highest security requirements, including “Secret” and “Top Secret” classified material. BDC is the preferred choice of Military, Defence, Police and Banking Organisations around the world.
Global Remarketing

Remarketing IT will help businesses maximise their IT assets and earn a revenue stream from old IT equipment. Even when IT equipment comes to the end of its useful life in your business operations, it still has market value, provided it can be refurbished, resold or redeployed. These options can help offset equipment depreciation and could wholly, or partially, fund new equipment purchases. We will provide the expertise to test, clean, audit and refurbish old equipment that fall within the above categories to ensure the highest remarketing value possible.

- Visual audit within 2 days of receipt
- Full audit to component level
- Monthly financial reports
- 90 day period
- Reconciliation
- Data deletion and disposal options

Global IT Shipping

Remarketing IT can deliver your IT equipment securely by reliable and trusted air, sea and road freight providers, to anywhere in the world. Starting from our site base in Bracknell, UK, we ensure your IT equipment is securely packaged and delivered on time. We use shipping agents around the world to make sure you get the best price for all your shipping requirements as well as help with all your import and export duties in or out of your country.

**By Air:** All goods travelling by plane are packed in suitable light, heavy or reinforced packaging and can be delivered anywhere in the world.

**By Sea:** We can ship to any country in the world using 20ft and 40ft containers. Containers are packed with all goods on the pallets and loaded using the maximum space capacity. Containers can be handballed, meaning all goods are removed from pallets and loaded case by case. We also have the facilities for reefer and ventilated containers.

**By Road:** For deliveries throughout Europe (both Western and Eastern Europe can be supplied) we use a fleet of articulated lorries to minimise negative environmental impact, while offering maximum reliability and speed.
Our promise of excellence

In our global environment, more than ever before, reputations matter and sometimes, just being able to provide good service is not good enough. Businesses need to think more creatively, have more flexibility, and be very knowledgeable of their services and operations. Speaking plainly, businesses need to stand out to gain and maintain their client base.

With 25 years of experience in the field, Remarketing IT has enabled clients to remarket, reuse and recycle IT equipment using secure, cost-effective, and environmentally friendly methods and processes. Our client base extends globally and we have built our reputation over the years by providing professional, reliable and knowledgeable service. We truly believe in the benefits our services bring to the global community and the environment.

We believe that a high level of service quality and engaged responsiveness to our clients, are key to earning respect and recognition as best practice providers. These beliefs reverberate throughout our business; in the way that we communicate to staff, suppliers and key stakeholders, in the way we develop our staff, and the timely successful completion of services.

We protect our clients and the environment, by using systems that incorporate environmental directions, such as WEEE regulations, in the testing, data cleansing and re-imaging of end-of-life equipment ready for re-sale or IT disposal.

Partnership with us enables all key players to take part in the effort to decrease the amount of electronic waste on our planet, whether by recycling all parts or reusing; maximising return on investment and efficiency. We earned our good reputation by working hard, but efficiently, in order to give our clients the excellence they expect from us.